

To our Valued Customers and Colleagues

RE: Recent Changes at Dehoney & Associates

It has been my pleasure to serve you over the years. Our organization continues to grow, and to strengthen my commitment to you of providing excellent service and solutions I want to personally let you know of recent additions and appointments I have made.

Debbie Beaulne is appointed as Vice President, Group Benefits. In this newly created role, Debbie will manage the day to day operations of the Group Benefits team as well as retain consulting responsibilities on some of our key accounts. Debbie will also retain her current responsibilities for human resources and training and development. Debbie will work closely with our core leadership group in charting the organization's growth and direction.

Debbie joined Dehoney & Associates in 1990 and has been integral in developing the Group Benefits team to become one of the finest in western Canada.

Ric Wilson joins the firm as our Corporate Vice President. Ric will work very closely with me to help grow the business and he will play a key role in developing the firm's long term business strategies. Ric comes with an ideal background for this role. Prior to joining Dehoney & Associates, Ric was the Vice President for RBC Insurance, Western Region. Ric has over 20 years experience in the insurance industry with 14 of those years in leadership roles.

Ric has a B.Ed (Sec) from UBC and a number of industry designations including RHU, GBA and CSA.

Samantha Moore joins us as a Group Benefits Account Manager. Samantha comes to us with 18 years of industry experience gained through various roles at large insurance carriers such as Manulife Financial, Transamerica Life and Zurich Canada. Samantha's background in customer service, renewal and rate negotiations, and plan design changes will provide our Group Benefit customers with superior knowledge and support.

Sharon Libin joins our Group Benefits team as an Account Manager. Sharon comes to us with several years of benefit experience, the most recent being Long Term Disability Analyst with Manulife Financial. We welcome Sharon and are certain her expertise in disability management will allow us to better assist our clients with the ever-changing area of complex disability related issues.

Special Announcement

It is with a heavy heart that I announce **Ruth Baumer** has retired from Dehoney & Associates effective June 15th 2007. Ruth joined our Group Benefits team in 1996 and has done an outstanding job. While Ruth established and maintained positive working relationships with our clients, she has also been a wonderful role model and mentor for all of us at Dehoney. We will certainly miss Ruth's leadership, loyalty, and endless energy.

Ruth's future plans include a five month trip to South America in the fall after which she and her husband will settle in their new home in the Okanagan.

IQON Financial Inc. and Assante Wealth Management Amalgamation

For sometime now you have heard us answer our phones as Dehoney & Associates, IQON Financial. As many of you know, our retirement and investment planning service includes recommending and managing investment portfolios that include mutual funds, segregated funds, and GIC's. In order to provide this service, we have been affiliated with IQON Financial Inc., an investment funds dealer, for over 9 years. IQON is and has been a subsidiary of Assante Wealth Management for several years. On May 31, 2007 IQON and Assante amalgamated under the Assante Wealth Management name. Even though they have been operating under separate names until now, service levels will not change under the combined company.

We would be pleased to discuss the change with you, and answer any questions you might have. [Dave Pundick](#) heads up our investment and group retirement division. He can be reached at 604-684-2300 ext. 59.

As we continue to grow we strive to adapt to meet the ever changing needs of our customers. We recruit from amongst the most talented individuals in the financial and insurance industries, with most of our consultants having more than 10 years of industry experience. Some of our many services include:

Creative Customer Solutions

- Group Benefits Consulting
- Retirement planning (Group & Individual)
- Investment planning (Mutual Funds)
- Life Insurance / Estate Planning
- Executive Compensation Strategies
- Living Benefits (Disability, Critical Illness, Long Term Care)
- Third Party Administration

Supported by our Unique Abilities

- Integrated benefits (Group & Individual)
- Full Service Group Benefits Management
- Total Compensation Statements
- Health Care Spending Account Admin
- Disability Management
- EFAP and Workplace Wellness strategies
- Flex Benefits

The entire Dehoney team looks forward to continuing to serve you. For your reference, I attach a list of our team members, their telephone extensions and e-mail addresses.

Sincerely,



James H. Dehoney

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Dehoney & Associates has been the trusted advisor to many of Canada's premier employers, their top executives, and individual customers for over 30 years. We are a full service financial and insurance consulting company. We specialize in developing unique strategies for a range of customers from the large national corporation to the individual and everything in between.

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